



U.S. Small Business
Administration

Help Americans Achieve the Dream of Small Business Ownership



START • GROW • EXPAND • RECOVER
ROADMAP TO SUCCESS

SBA San Antonio District Office Footprint

The San Antonio location services 55 counties in South Central Texas.

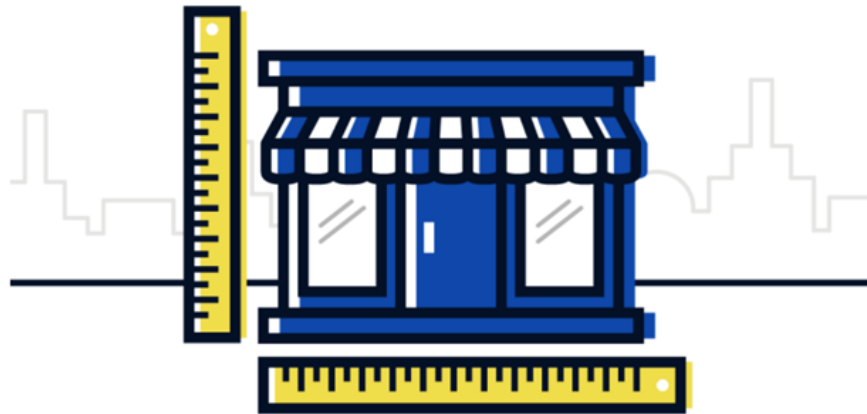
Serving Atascosa, Bandera, Bastrop, Bee, Bexar, Blanco, Burnet, Caldwell, Calhoun, Comal, Concho, Crockett, De Witt, Dimmit, Edwards, Fayette, Frio, Gillespie, Goliad, Gonzales, Guadalupe, Hays, Irion, Jackson, Karnes, Kendall, Kerr, Kimble, Kinney, La Salle, Lampasas, Lavaca, Lee, Live Oak, Llano, Mason, Maverick, McCulloch, McMullen, Medina, Menard, Real, Refugio, San Saba, Schleicher, Sutton, Tom Green, Travis, Uvalde, Val Verde, Victoria, Web, Williamson, Wilson, and Zavala counties.



What is a 'Small' Business?

Qualify as a small business:
www.sba.gov/size-standards

Size Standards Tool



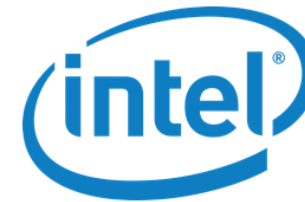
Do you qualify as a small business for government contracting purposes?

START

Size standards vary by industry and are generally based on **the number of employees or the amount of annual revenues the business has.**

- Manufacturing or processing firm with 1,500 employees (refinery, aircraft, oil transportation, airline, delivery service).
- Service firm up to \$41.5M (oil/gas support, software publishing, radio/TV broadcasting, car rental, trash collection).

Famous Brands that started with SBA Assistance!



How does the SBA Help?

(4 C's of the SBA)

Counseling



Free business counseling

Capital



SBA guaranteed business loans

Contracting



Federal government contracting

Crisis



Home & business disaster loans

Counseling - The SBA Resource Partner Network

Access the right tools at the right time—wherever you are



Approved and funded by the SBA



1,400+ partner offices nationwide



Find local resource partners near you at www.SBA.gov/local-assistance



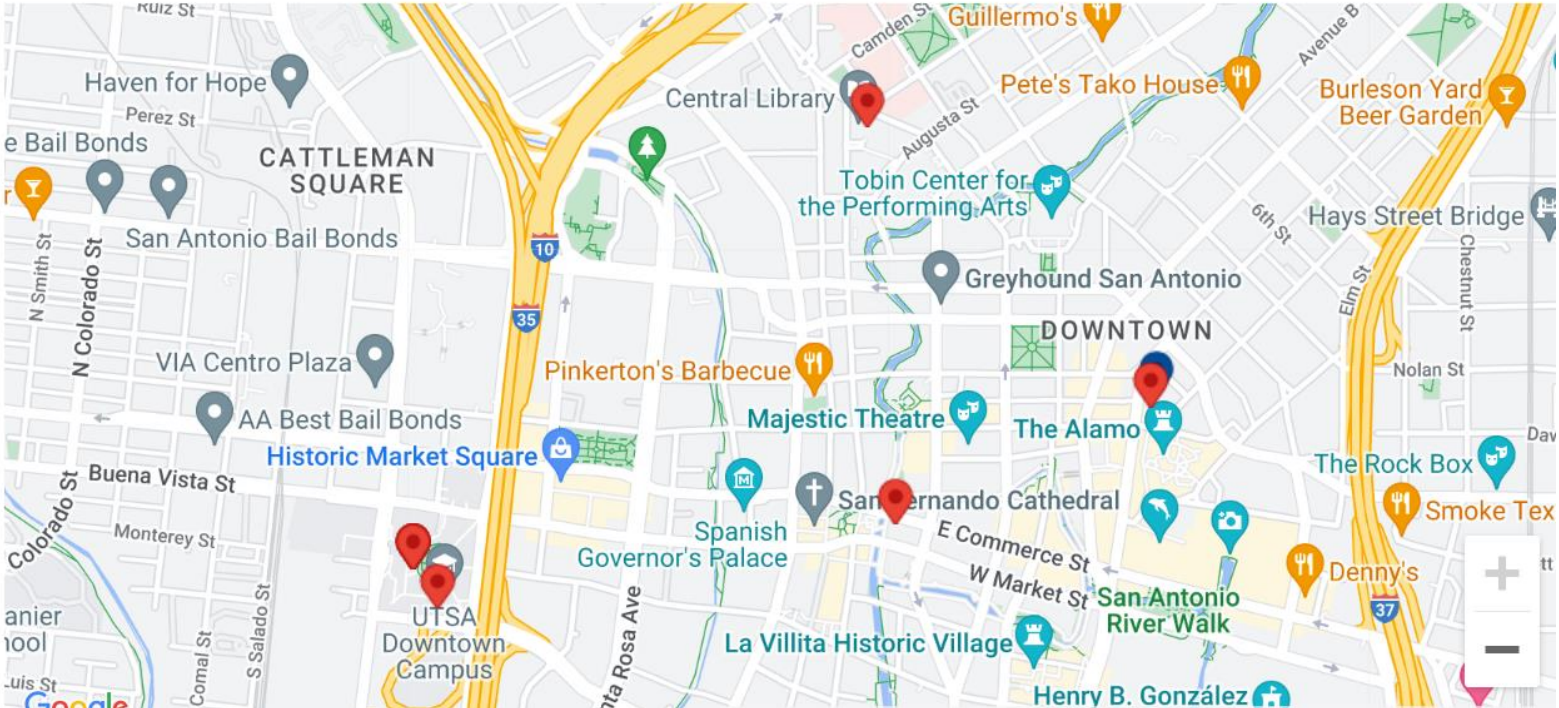
Find Local Resources

Search near ZIP Code *

Only show results within

Filter by Resource Partner Type

Find local assistance



The map displays downtown San Antonio with various local resources marked by icons. Key locations include Cattleman Square, Historic Market Square, UTSA Downtown Campus, Central Library, Tobin Center for the Performing Arts, Greyhound San Antonio, The Alamo, San Antonio River Walk, and several restaurants like Pinkerton's Barbecue, Denny's, and Smoke Tex. Major streets like N Colorado St, E Commerce St, and W Market St are visible, along with highways 10, 35, and 37.

<https://www.sba.gov/local-assistance/find/>

Counseling - The SBA Resource Partner Network



THE UNIVERSITY
OF TEXAS AT
SAN ANTONIO



Veterans Business Outreach Center

If you are an aspiring entrepreneur or small business owner looking for:

- **Mentorship and advice** from volunteer real-world business executives—in-person or virtually
- **Search** mentor profiles
- **Free online workshops** and webinars

If you're an aspiring entrepreneur or small business owner looking for:

- **Free business consulting** to get started or grow
- Business Research Assistance
- **Low-cost training** on crucial topics

If you are a veteran, service member, and military spouse interested in:

- **Starting** a small business
- **Growing** a small business

SBA San Antonio Resource Partner Contact Information

**South-West Texas Small
Business Development Center
(SBDC)**
210-458-2460
www.txsbdc.org

Austin SCORE Chapter #249
512-928-2425
www.scoreaustin.org

**San Antonio SCORE Chapter
#164**
210-649-0833
www.sanantionioscore.org

**Veterans Business Outreach
Center (VBOC)**
956-665-8931
www.utrgv.edu/vboc

**SBDC Texas State
Texas State University**
505 E. Huntland Drive Ste. 460
Austin TX 78752
512-420-9379
sbdc@txstate.edu
<https://sbdc.mccoy.txst.edu/>

SBA San Antonio District Office
210-403-5900
X: @SBA_SanAntonio
615 E Houston St, Ste 298
SADO.email@sba.gov

SBA Contacts in your area (if not San Antonio): www.sba.gov/local-assistance

Capital - Need a Business Loan to Start, Grow, or Expand?



The SBA works with approved lenders to offer **microloans** and **SBA-backed loans** with:

- Start-up friendly
- Competitive terms
- Lower down payments
- Longer maturities
- Lower risk (for lenders)



How Can an SBA-Guaranteed Loan Help You?

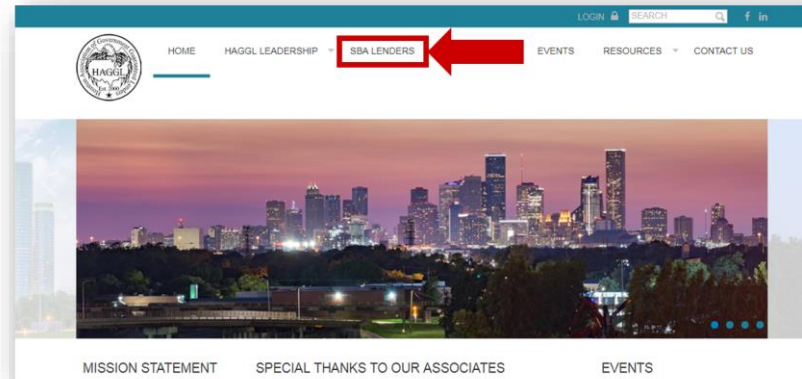


- Start or expand your business
- Use for leasehold improvements
- Working capital for operating expenses



- To purchase or renovate your facility
- Purchase inventory, equipment, or machinery
- Purchase land and building
- Export a product or service from the U.S.

Capital - Ways to Find an SBA Approved Lender



- **SBA San Antonio District Website:** ([SBA San Antonio District Office Website](#))
- **Lender Activity Reports** ([SBA Lender Reports](#)): This will give you an idea of lenders who are likely to lend in this area as they have in the past.
- **Attend a virtual lending event:** Sign up for to find out when the next lending event will be (<https://www.sba.gov/blog>)
- **Work with SBA Resource Partners:** They can help prepare business plan & financials, loan package, perfect your pitch, find a specific lender. (<https://www.sba.gov/cnpp>)
- **Use SBA Lender Match** (<https://www.sba.gov/funding-programs/loans/lender-match-connects-you-lenders>)

Lender Match

Connecting Borrowers with SBA Approved Lenders

SBA U.S. Small Business Administration

Translate SBA en Español For Partners Newsroom Contact Us

Business Guide Funding Programs Federal Contracting Learning Center Local Assistance About SBA

Lender Match helps you find lenders

Lender Match is a free online referral tool that connects small businesses with participating SBA-approved lenders.

FIND LENDERS

<https://www.sba.gov/lendermatch>

Are You Ready to Consider Federal Contracting?



The world's largest customer, buying all kinds of products & services



Required by law to provide contract opportunities to small businesses



Evaluate your readiness & learn more by visiting [SBA.gov/contracting](https://www.sba.gov/contracting)



Qualify for Federal Contracts with Certifications



The SBA works with federal agencies to award at least 23% of all prime government contracting dollars each year to small businesses that are certified with the **SBA's contracting programs**. Programs include:

8(a) Business
Development
Program

Historically
Underutilized
Business Zones
(HUBZone) Program

Women-Owned
Small Business
(WOSB) Program

Service-Disabled
Veteran-Owned
Program

Learn more and determine your eligibility at
[certify.SBA.gov](https://certify.sba.gov)

Who Can Help?

If you are looking to expand with government contracting, APEX Accelerators can help:

- **Determine if your business is ready** for federal contracting
 - **Help you register in the proper places** to get involved in the government marketplace
 - **See if you're eligible** for certifications
-



**UTSA Institute for Economic
Development | Apex Accelerator**

501 W Cesar E Chavez Blvd.,
Ste 3.324K
San Antonio, Texas 78207
210-458-3353

<https://apexaccelerator.iedtexas.org/>

Crisis - Disasters Happen. Prepare Your Business.



40% of all businesses that close after a disaster never reopen.*



Businesses can protect themselves with an up-to-date plan of action.



Prepare your business & learn more by visiting [SBA.gov/prepare](https://www.sba.gov/prepare)



*According to the National Flood Insurance Program

Crisis - SBA Disaster Assistance Loans

Each year, the SBA provides billions of dollars in low-interest, long-term **disaster loans** to help small businesses, homeowners, and renters recover from declared disasters.

Loans may cover:



Real Estate



Personal Property



Economic Injury



Machinery & Equipment



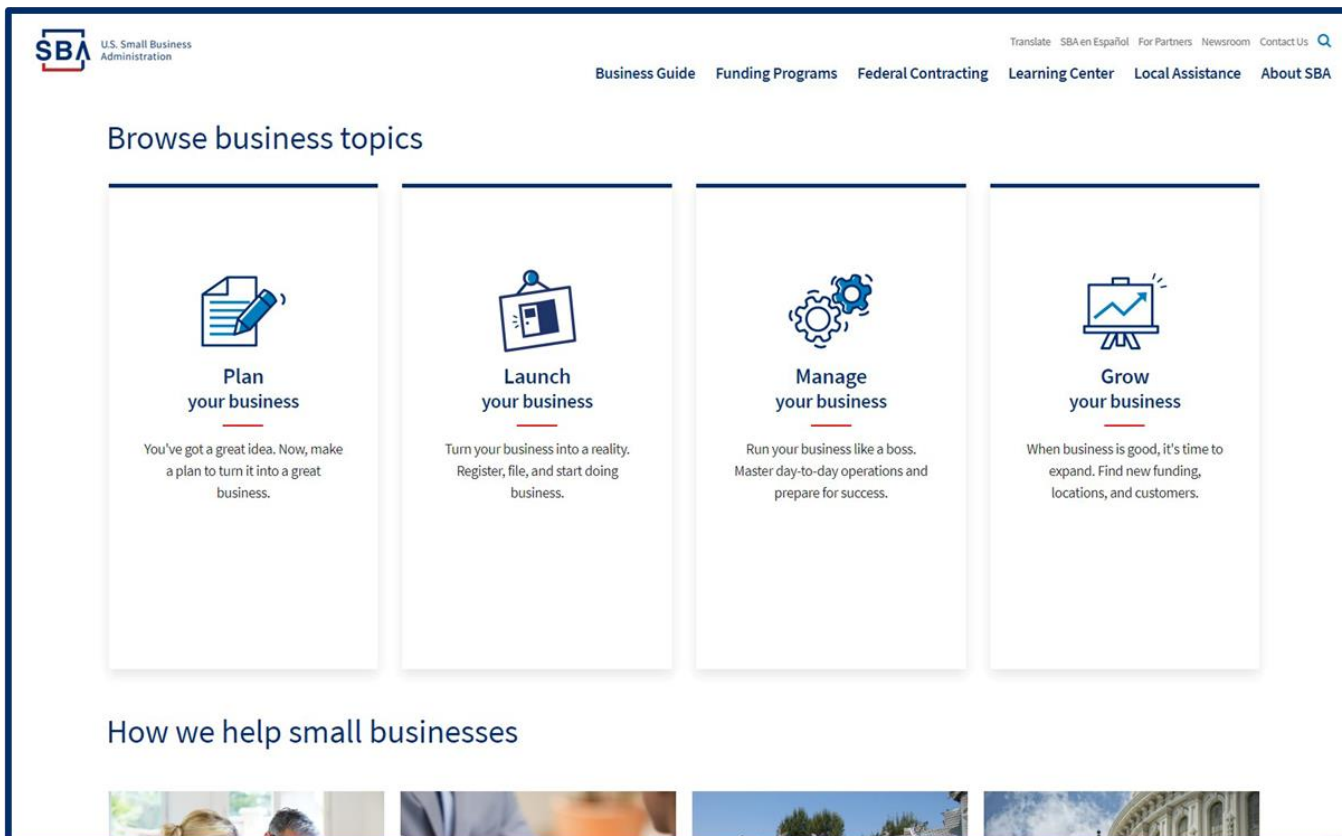
Inventory



Active-Duty Military

SBA Website

SBA San Antonio District Office: <http://www.sba.gov/tx/sanantonio>
SBA website: www.sba.gov | SBA En Español: www.sba.gov/espanol



A no-cost source of information to help small businesses start, grow, expand or recover.

There are several different learning topics on the SBA website:

- Starting and Managing – written articles about specific topics
- Learning Center – half hour videos about specific topics
- Lender Match

Connect and Stay Informed

News and updates

Sign up for our email alerts

Get updates with free small business tips, online training, and information on upcoming events in our area:

* indicates a required field

Email ^{*} ZIP Code ^{*}

Presenter Contact

Abigail Gonzalez

Email: Abigail.gonzalez@sba.gov

San Antonio District Office

Subscribe to our Email Updates at
<http://www.sba.gov/tx/sanantonio>

Phone: 210-403-5900 | **Email:** SADO.email@sba.gov

[@SBA_SanAntonio](#) 





U.S. Small Business
Administration

Q&A Time