



National Automobile Dealers Association



October 2, 2008

Congressman Henry Cuellar
U.S. House of Representatives
Washington, DC 20515

Dear Congressman Cuellar:

On behalf of the National Automobile Dealers Association (NADA), our 20,000 members, and their over one million employees, we are writing to urge you to vote in favor of H.R. 1424, the Emergency Economic Stabilization Act. Many of our members, their employees, and their customers are facing precarious times on Main Street, so they need prompt congressional action on this important measure.

Simply put – credit is the lifeblood of automobile retailing. Access to affordable credit is essential to the success of automotive retailers from Maine to Hawaii. Consumers and businesses need access to credit to purchase new or used vehicles. For the past several years, **more than 94 percent of all vehicles purchased at a dealership involved some form of financing**. Virtually every franchised dealer in the nation relies on a line of credit to finance the wholesale purchase of new and used inventory. Moreover, signing H.R. 1424 into law, as soon as possible, should have a beneficial effect on the nation's credit markets.

Additionally, NADA supports the adoption of the Senate-passed tax extender measures as part of this broader relief package. The various tax incentives, in the aggregate, will serve as an economic stimulus at a critical time. Additionally, some of the provisions will enhance economic activity specifically within the automotive industry.

The overwhelming vote in support for this bill last night in the U.S. Senate demonstrates broad bipartisan support for this measure. **We urge you to vote in favor of H.R. 1424, without amendment**, so that this vital legislation can be signed into law as soon as possible.

Sincerely,

David W. Regan
Vice President, Legislative Affairs